|  | SA: Base | SA: Base + Trust/Conflict TURF | SA: Beliefs | SA: Full |
| --- | --- | --- | --- | --- |
| (Intercept) | 0.430\*\*\* | 0.356\*\*\* | 0.221\*\*\* | 0.061 |
|  | (0.045) | (0.061) | (0.031) | (0.146) |
| Mean observed compliance (t-1) | 0.102\*\*\* | 0.101\*\*\* | 0.095\*\*\* | 0.093\*\*\* |
|  | (0.030) | (0.030) | (0.028) | (0.028) |
| Stage (Known outsiders) | -0.060\* | -0.060\* | -0.059\*\* | -0.097\* |
|  | (0.027) | (0.027) | (0.022) | (0.038) |
| Trust (outsiders) | 0.053 | 0.027 |  | -0.090 |
|  | (0.085) | (0.084) |  | (0.070) |
| Conflict (outsiders) | -0.085 | -0.093 |  | -0.038 |
|  | (0.048) | (0.051) |  | (0.057) |
| Stage × Trust (outsiders) | 0.053 | 0.053 |  | 0.065 |
|  | (0.044) | (0.044) |  | (0.058) |
| Stage × Conflict (outsiders) | -0.037 | -0.037 |  | -0.056 |
|  | (0.041) | (0.041) |  | (0.053) |
| Trust (TURF) |  | 0.111 |  | 0.113\* |
|  |  | (0.069) |  | (0.056) |
| Conflict (TURF) |  | 0.033 |  | 0.094 |
|  |  | (0.092) |  | (0.087) |
| Prior belief (TURF) |  |  | 0.270\*\*\* | 0.252\*\*\* |
|  |  |  | (0.045) | (0.047) |
| Prior belief (outsiders) |  |  | 0.214\*\*\* | 0.215\*\*\* |
|  |  |  | (0.038) | (0.046) |
| Minority in round |  |  |  | -0.009 |
|  |  |  |  | (0.011) |
| Three unions |  |  |  | 0.059 |
|  |  |  |  | (0.050) |
| Female |  |  |  | 0.016 |
|  |  |  |  | (0.053) |
| Hours worked per week |  |  |  | -0.007 |
|  |  |  |  | (0.006) |
| Education level |  |  |  | -0.002 |
|  |  |  |  | (0.014) |
| Held leadership role |  |  |  | 0.070\* |
|  |  |  |  | (0.030) |
| SD (Intercept participant) | 0.310 | 0.308 | 0.264 | 0.259 |
| SD (Residual) | 0.223 | 0.223 | 0.223 | 0.223 |
| Num.Obs. | 2296 | 2296 | 2296 | 2296 |
| R2 Marg. | 0.021 | 0.030 | 0.205 | 0.227 |
| R2 Cond. | 0.665 | 0.665 | 0.669 | 0.670 |
| Std.Errors | Boot | Boot | Boot | Boot |
| \* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001 | | | | |